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04/07/24

Accrual Basis

South Bay Soccer Referee Association

Balance Sheet

As of March 31, 2024

	Mar 31, 24	Mar 31, 23	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
PayPal	448.30	249.62	198.68
UNIFY FCU - Checking	3,068.68	4,042.67	-973.99
UNIFY FCU - Savings	27,525.48	14,502.78	13,022.70
Total Checking/Savings	31,042.46	18,795.07	12,247.39
Accounts Receivable			
Accounts Receivable	16,718.00	34,347.00	-17,629.00
Total Accounts Receivable	16,718.00	34,347.00	-17,629.00
Total Current Assets	47,760.46	53,142.07	-5,381.61
TOTAL ASSETS	47,760.46	53,142.07	-5,381.61
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
Accounts Payable	17,748.00	24,243.00	-6,495.00
Total Accounts Payable	17,748.00	24,243.00	-6,495.00
Other Current Liabilities			
Deferred Revenue Season Sports	0.00	2,140.00	-2,140.00
New Member - Class/Review Due	40.00	0.00	40.00
Prepaid Dues	210.00	0.00	210.00
Total Other Current Liabilities	250.00	2,140.00	-1,890.00
Total Current Liabilities	17,998.00	26,383.00	-8,385.00
Total Liabilities	17,998.00	26,383.00	-8,385.00
Equity			
Retained Earnings	26,033.99	20,131.56	5,902.43
Net Income	3,728.47	6,627.51	-2,899.04
Total Equity	29,762.46	26,759.07	3,003.39
TOTAL LIABILITIES & EQUITY	47,760.46	53,142.07	-5,381.61

6:11 PM

South Bay Soccer Referee Association

Profit & Loss

04/07/24

July 2023 through March 2024

Accrual Basis

	Jul '23 - Mar 24	Jul '22 - Mar 23	\$ Change
Ordinary Income/Expense			
Income			
Annual Dues - New Members	2,420.00	1,890.00	530.00
Annual Dues - Returning	10,030.00	10,595.00	-565.00
Assigning & Admin Fees	36,700.00	32,268.00	4,432.00
Field Coordinator Fees	0.00	1,800.00	-1,800.00
Forfeits & Cancellations	4,628.00	5,778.00	-1,150.00
New Member Fees	1,160.00	1,040.00	120.00
Referee Billings			
Cerritos	0.00	26,206.00	-26,206.00
Eagles Classic Tournament	0.00	0.00	0.00
Eagles Tournaments	1,710.00	0.00	1,710.00
Exchange Account	0.00	0.00	0.00
LA Galaxy - Cozmo Cup	5,560.00	0.00	5,560.00
LA Galaxy Soccer Center	35,295.00	56,175.00	-20,880.00
Manhattan Beach	24,984.00	18,800.00	6,184.00
Other Tournaments & Leagues	7,558.00	11,792.00	-4,234.00
Seazon Sports	0.00	9,957.00	-9,957.00
South Bay Sports	60,398.00	35,936.00	24,462.00
Thousand Oaks Classic	4,066.00	0.00	4,066.00
Torrance USD	4,180.00	4,000.00	180.00
West Coast Classic	0.00	7,734.00	-7,734.00
YMCA's	16,430.00	6,248.00	10,182.00
Zog Sports	5,940.00	5,080.00	860.00
Total Referee Billings	166,121.00	181,928.00	-15,807.00
Total Income	221,059.00	235,299.00	-14,240.00
Cost of Goods Sold			
Assigning & Admin. Fees	36,121.80	29,612.65	6,509.15
Check Preparation Fee	3,302.20	2,750.35	551.85
Field Coordinator Expense	0.00	1,800.00	-1,800.00
Forfeits	4,332.00	5,778.00	-1,446.00
Referee Payments			
Cerritos	0.00	10,142.00	-10,142.00
Eagles Tournaments	1,710.00	0.00	1,710.00
LA Galaxy - Cozmo Cup	5,440.00	0.00	5,440.00
LA Galaxy Soccer Center	35,165.00	56,175.00	-21,010.00
Manhattan Beach	22,420.00	18,800.00	3,620.00
Other Associations	0.00	16,064.00	-16,064.00
Other Leagues	0.00	0.00	0.00
Other Tournaments	7,558.00	11,882.00	-4,324.00
Seazon Sports	0.00	9,957.00	-9,957.00
South Bay Sports	59,260.00	35,936.00	23,324.00
Thousand Oaks Classic	4,066.00	0.00	4,066.00
Torrance	4,180.00	4,000.00	180.00
West Coast Classic	0.00	7,734.00	-7,734.00
YMCA's	16,942.00	6,248.00	10,694.00
Zog Sports	6,040.00	5,080.00	960.00
Total Referee Payments	162,781.00	182,018.00	-19,237.00
Total COGS	206,537.00	221,959.00	-15,422.00
Gross Profit	14,522.00	13,340.00	1,182.00